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Date: February 13, 2025

To

**BSE Limited** 

Corporate Relationship Dept., Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001. To

**National Stock Exchange of India Ltd** 

Exchange Plaza, Plot No. C/1, G Block,

Bandra-Kurla Complex,

Bandra (East), Mumbai 400 051.

Scrip Code: 544280 Symbol: AFCONS

Subject: Outcome of Board Meeting in accordance with the SEBI (Listing Obligations and Disclosure Requirements) Regulations. 2015 - Financial Results

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we wish to inform you that, the Board of Directors of the Company at its meeting held today i.e., Thursday February 13, 2025, inter-alia, considered and approved the following.

- The Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and nine months ended December 31, 2024 along with Limited Review Reports of the Statutory Auditors thereon. A copy of the Results and Limited Review Reports are enclosed herewith.
- 2. The Press Release & Investor Presentation, on the financial results of the Company for the quarter and nine months ended December 31 2024.

The meeting commenced at 2.00 p.m. and concluded around 4.55 p.m.

Thanking you,

Yours faithfully,

For Afcons Infrastructure Limited

Gaurang Parekh Company Secretary and Compliance Officer Membership No.: F8764

Encl: as above

Chartered Accountants One International Center, Tower 3, 27th-32nd Floor, Senapati Bapat Marg Elphinstone Road (West), Mumbai – 400 013 Maharashtra, India

## HDS & Associates LLP

Chartered Accountants 30-B, 4<sup>th</sup> Floor, Kamar Building Horniman Circle, Fort Mumbai-400 001

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF AFCONS INFRASTRUCTURE LIMITED

- 1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of AFCONS INFRASTRUCTURE LIMITED ("the Company"), which includes 16 jointly controlled operations consolidated on a proportionate basis and 21 branches located at Mauritius, Mozambique, Gabon, Zambia, Mauritania, Ghana, Bhutan, Bangladesh, Liberia, Tanzania, Kuwait, Maldives, Indonesia, Qatar, Peru, Ivory Coast, Jordan, Oman, Abu Dhabi, Bahrain and Benin for the quarter and nine months ended December 31, 2024 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the interim financial results of the Jointly controlled operations listed in **Annexure A.** 







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5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors as referred in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6.

(i) We draw attention to Note no. (x) of the Statement, which describes the uncertainties relating to the outcome of the proceedings in arbitration and High Court in respect of variations recognised by the Company in terms of the provisions of the contract with the client, on account of matters stated therein.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid claims, in terms of the provisions of the contract, which is supported by legal opinion, as stated in the said Note (x), the management of the Company is of the view that the amounts recognised as amount due from customers under construction contracts, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in arbitration and High Court are ongoing, the duration and outcome is uncertain.

(ii) Review report on the Special Purpose Interim Financial Results of Transtonnelstroy Afcons Joint Venture (a jointly controlled operation included in the Statement of the Company) includes an emphasis of matter as under:

"We draw attention to Note (vii) to the Statement, which describes the uncertainties relating to the outcome of the proceedings in arbitration, High Court and Supreme Court in respect of variations recognised by the jointly controlled operation in earlier years in terms of the provisions of the contract with the client, on account of matters stated therein.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid claims, in terms of the provisions of the contract, which is supported by legal opinion, the management is of the view that the amounts recognised as amount due from customers under construction contracts, other receivables and trade receivable including interest on trade receivables as per arbitration award, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in arbitration, High Court and Supreme Court are ongoing, the duration and outcome is uncertain."

Our conclusion on the Statement is not modified in respect of the above matter."







### HDS & Associates LLP

(iii) We draw attention to Note (viii) to the Statement, which describes the uncertainties relating to the outcome of the arbitration proceedings in respect of claims recognized by Afcons Gunanusa Joint Venture (a jointly controlled operation included in the Statement of the Company) in the earlier years, on account of change orders.

Based on the Management's assessment and technical evaluation of the recoverability in terms of the provisions of the contract, which is supported by legal opinion, the management is of the view that the amounts recognized as amount due from customers under construction contract are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the arbitration proceedings are ongoing, the duration and outcome is uncertain.

(iv) We draw attention to Note no. (ix) to the Statement, which describes the uncertainties relating to the outcome of the Hon'ble High Court Delhi, proceedings, where Dahej Standby Jetty Project Undertaking (a jointly controlled operation included in the Statement of the Company) has filed appeal to set aside an unfavourable award granted in Arbitration, towards claims of liquidated damages for delay in completion of works by the jointly controlled operation.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid client claims which are already encashed and claims filed by the jointly controlled operation against the client, in terms of the provisions of the contract, which is supported by legal opinion, as stated in the said Note xx, the management is of the view that the amounts recognised as amount due from customers under construction contracts and other receivable, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in High Court are ongoing, the duration and outcome is uncertain.

Our conclusion on the Statement is not modified in respect of the above matters.

7. We did not review the interim financial results of 16 jointly controlled operations included in the Statement whose interim financial results reflect total revenue of Rs. 277.79 crores and Rs 635.01 crores for the quarter and nine months ended December 31, 2024 respectively, total net profit after tax of Rs 49.95 crores and Rs. 82.35 crores for the quarter and nine months ended December 31, 2024 respectively and total comprehensive income of Rs 49.95 crores and Rs. 82.35 crores for the quarter and nine months ended December 31, 2024 respectively, as considered in this Statement. The interim financial results of these jointly controlled operations have been reviewed by either of us in our individual capacity or jointly with other auditors or other auditors whose reports have been furnished to us, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these jointly controlled operations, is based solely on the report issued by either of us in our individual capacity or jointly with other auditors or such other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of this matter.







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8. As stated in Note (iii) of the Statement, financial results relating to the quarter and nine months ended December 31, 2023 prepared in accordance with Ind AS 34, included in the Statement have been furnished to us by the Management and have not been subjected to review by us.

Our conclusion on the Statement is not modified in respect of this matter.

### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

**Nilesh Shah** 

AV8fah

Partner

Membership No. 049660

UDIN: 25049660BMOCAG3781

Place: Mumbai

Date: February 13, 2025

For HDS & Associates LLP

Chartered Accountants

Firm Registration No. W-100144

Suresh K. Joshi

Partner

Membership No. 030035

UDIN: 25030035BMJPKM4890

Place: Mumbai

Date: February 13, 2025

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### **Annexure A**

Sr. No.	Name of Entities
	Parent
	Afcons Infrastructure Limited
	Jointly Controlled Operations
1	Afcons Gunanusa Joint Venture
2	Transtonnelstroy Afcons Joint Venture
3	Dahej Standby Jetty Project Undertaking
4	Afcons Pauling Joint Venture
5	Ircon Afcons Joint Venture (upto September 30, 2024)
6	Strabag AG Afcons Joint Venture
7	Afcons Sener LNG Construction Projects Private Limited
8	Afcons Sibmost Joint Venture
9	Afcons Vijeta PES Joint Venture
10	Afcons SMC Joint Venture
11	Afcons - Vijeta Joint Venture
12	Afcons JAL Joint Venture
13	Afcons KPTL Joint Venture
14	Afcons Infrastructure Limited and Vijeta Projects and Infrastructures Limited Joint Venture (Tanzania / Rwanda)
15	Afcons Vijeta Joint Venture Zimbabwe
16	Afcons Hindustan Joint Venture







Afcons Infrastructure Limited

Regd office : Afcons House,16, Shah Industrial Estate, Veera Desai Road, Azad Nagar, Andheri (West), Mumbai- 400053

CIN:L45200MH1976PLC019335 | Website: www.afcons.com

Statement of Unaudited Standalone Financial Results for the Quarter and Nine Months ended December 31, 2024

(₹ in Crores)

			Quarter ended		Nine mor	Year ended	
	Particulars	December 31, 2024	September 30, 2024	December 31, 2023	December 31, 2024	December 31, 2023	March 31, 2024
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income:						
	Revenue from Operations	3,205.00	2,946.77	3,047.45	9,281.37	9,350.11	12,907.27
	Other income (net) (refer note no (vi))	118.82	130.72	60.01	305.63	209.86	378.07
	Total Income	3,323.82	3,077.49	3,107.46	9,587.00	9,559.97	13,285.34
2	Expenses:						
а	Cost of material consumed	708.01	862.33	884.13	2,349.25	2,628.95	3,833.24
b	Cost of Construction	1,437.34	1,125.05	1,176.21	3,938.42	3,790.53	5,136.91
С	Cost of traded goods	15.91	13.35	44.29	44.76	116.38	123.30
d	Employee benefit expenses	347.35	346.39	332.35	1,029.20	1,019.85	1,336.25
е	Finance costs	168.61	163.40	128.48	478.85	401.42	576.80
f	Depreciation and amortisation expense	116.60	119.44	122.75	365.59	345.48	490.56
g	Other expenses	312.34	251.84	225.37	820.10	783.81	1,123.34
	Total Expenses	3,106.16	2,881.80	2,913.58	9,026.17	9,086.42	12,620.40
3	Profit before tax (1 - 2)	217.66	195.69	193.88	560.83	473.55	664.94
4	Tax expense :						
	i) Current tax	56.05	94.34	63.40	187.42	162.13	200.20
	ii) Deferred tax	10.98	(39.02)	(0.92)	(21.39)	(7.35)	7.2
	iii) Tax expense relating to earlier years (net)	(16.07)	(0.10)	6.30	(15.99)	6.30	15.38
	Total tax expense	50.96	55.22	68.78	150.04	161.08	222.82
5	Profit after tax for the period / year (3 - 4)	166.70	140.47	125.10	410.79	312.47	442.12
6	Other comprehensive income (OCI)						
	A) Items that will not be reclassified to statement of profit and loss						
	(a) Changes in fair value of equity investments measured at FVOCI (Net of tax)	(0.19)	0.14	0.04	0.05	0.27	0.20
	(b) Remeasurements of defined benefit plans (Net of tax)	-	(5.55)	-	(1.57)	(8.24)	(8.51
	B) Items that will be reclassified to statement of profit and loss						
	(a) Exchange differences on translation of foreign operations	(43.70)	4.94	(4.56)	(45.75)	14.01	1.38
	Other comprehensive income/ (loss) (A+B)	(43.89)	(0.47)	(4.52)	(47.27)	6.04	(6.87
7	Total comprehensive income for the period / year (5 + 6)	122.81	140.00	120.58	363.52	318.51	435.25
В	Paid up equity share capital (face value of share: ₹ 10/ each)	367.78	340.74	71.97	367.78	71.97	340.74
	Instruments entirely equity in nature		-	450.00		450.00	Ħ
9	Reserves excluding Revaluation Reserves as at Balance Sheet date						2,714.99
10	Earnings per equity share (Face value of ₹ 10 each) (quarter & nine months ended EPS is not annualised) (refer note (xi))						
	(a) Basic earnings per share (in ₹)	4.53	4.12	3.67	11.17	9.17	12.97
	(b) Diluted earnings per share (in ₹)	4.53	4.12	3.67	11.17	9.17	12.97







#### Notes

- (i) The Unaudited Standalone financial results (the "Results") of Afcons Infrastructure Limited (the 'Company') for the quarter and nine months ended December 31, 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 13, 2025. The Joint Statutory Auditors of the Company have carried out Limited Review of the aforesaid results.
- (ii) The Unaudited Standalone financial results of the Company have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder and other accounting principles generally accepted in India and in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations 2015, as amended ("the Regulations").
- (iii) The financial results for the quarter and nine months ended December 31, 2023 as reported in the results have been approved by the Company's Board of Directors but have not been subjected to limited review since the requirement of submission of quarterly standalone financial results is applicable on listing of equity shares of the Company from the quarter ended September 30, 2024.
- (iv) During the quarter ended December 31, 2024, the Company has completed an Initial Public Offering ("IPO") aggregating to ₹ 5,430.00 crores comprising of 11,73,27,139 equity shares. The issue comprised of Fresh issue of 2,70,46,362 equity shares aggregating to IPO proceeds of ₹ 1,250.00 crores (i.e. face value of ₹ 10 per share and securities premium of ₹ 409/- on 5,10,592 equity shares allotted under employee reservation and ₹ 453/- per share on 2,65,35,770 equity shares allotted to others) and Offer for Sale ("OFS") of 9,02,80,777 equity shares aggregating to proceeds of ₹ 4,180.00 crores (i.e. face value of ₹10 each per share and share premium of ₹ 453/- per share). Pursuant to the IPO equity shares were listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on November 04, 2024.

  The Company's share of total offer expenses are estimated to be ₹ 43.88 crores. The details of IPO proceeds ₹ 1,250.00 crores (net of provisional IPO expenses of ₹ 43.88 crores) which were utilised as at December 31, 2024 are summarised in table below.

Objects of the issue as per the prospectus	Amount to be utilised as per the prospectus Utilised an upto Dece		Unutilised amount upto December 31,2024*
		Amount in ₹ Crores	3)
a.Capital Expenditure towards purchase of construction equipments	80.00	18.30	61.70
b. Funding towards working capital requirements	320.00	320.00	-
c.Prepayment or scheduled repayment of a portion of certain outstanding borrowings and acceptances availed by our Company	600.00	600.00	(-
d.General Corporate Purposes (GCP) ( Net of Issue expenses)	206.12	206.12	-
Total utilisation (a+b+c+d)	1,206.12	1,144.41	61.70

- \* The IPO Proceeds of ₹ 61.70 crores which were unutilised as at December 31, 2024 were temporarily invested in fixed deposits of scheduled
- (v) The Company is primarily engaged in a single business segment viz 'Engineering, procurement and construction'( 'EPC'). The Chief Operating Decision Makers (CODM) monitor and review the operating results of the Company as a whole. Therefore there are no other reportable segments for the company as per requirements of Ind AS 108 'Operating Segment'. The margins in the quarterly results wavy based on the nature, type and quantum of project work executed during the quarter. Due to this reason, quarterly results may vary in different quarters and may not be indicative of annual results.
- (vi) Other Income for the quarter ended September 30, 2024 and nine months ended December 31, 2024 includes ₹ 74.21 Crores money received towards Interest on Arbitration awarded in favour of the Company.
- (vii) The Transtonnelstroy Afcons Joint Venture ("TTA JV"- the Joint Venture) had submitted variations to the client for two projects (package UAA-01 and package UAA-05) arising on account of cost overruns, due to unforeseen geological conditions, delays in handing over of land and change in scope of work etc., in terms of the provisions of the contract with the Chennai Metro Rail Limited ("the client"), which the Management believes is attributable to the client. These variations are in various stages of arbitration, Madras High Court and Supreme Court.
  - Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in arbitration, High Court and Supreme Court as of date, which is supported by legal opinion, the management of Joint Venture is confident of getting favourable order/ award and is of the opinion that amount of ₹ 659.87 Crores recognized towards such variations/ claims in 'Contract assets' as non-current assets, an amount of ₹ 120.81 Crores towards the arbitration award recognized as 'Non-current Trade Receivables', an amount of ₹ 30.63 Crores towards the interest on arbitration award as 'Other non-current financial assets' and an amount of ₹ 25.77 Crores towards bank guarantee encashed by client as 'Other non current financial assets', is appropriate and the same is considered as good and fully recoverable. Joint Venture management does not anticipate any loss to be recognized at this stage. However, considering that the negotiation, proceedings in arbitration, High Court and Supreme Court are ongoing, the duration and outcome is uncertain.
- (viii) Afcons Gunanusa Joint Venture ("AGJV" the Joint Venture) had submitted claims to ONGC, arising on account of cost overruns due to change orders, in terms of the provisions of the contract. Claims against change orders and counter claims by ONGC is currently being discussed in arbitration.
  - Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims and counter claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in arbitration as of date, which is supported by legal opinion, management of Joint Venture is of the view that the 'Contract assets Non-current assets' of ₹ 124.05 Crores as on December 31, 2024 is appropriate and no provision is required to be made as these have been considered as good and fully recoverable by the Management. However, considering that the arbitration proceedings are ongoing, the duration and outcome is uncertain.
- (ix) Dahej Standby Jetty Project Undertaking ("DJPU" the Joint Venture)- An unfavourable award granted in Arbitration during the earlier year, towards claims of liquidated damages for delay in completion of works by the Joint Venture has been challenged by the Joint Venture at Hon'ble High Court, Delhi for setting aside the unfavourable award and also submitted claims for additional cost incurred w.r.t extended stay and acceleration cost, considering that the delay is attributable to the client and in terms of the contractual provisions. This petition is admitted by Hon'ble High Court, Delhi and hearings is currently in process.
  - Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in High Court as of date, which is supported by legal opinion, management of Joint Venture is of the view that the amount recoverable from the client of ₹ 79.28 Crores disclosed as 'Other Non-current Financial assets' and the 'Contract assets Non-current assets' of ₹ 11.10 Crores is appropriate and no further provision for aforesaid claims and receivables is required to be made as these have been considered as good and fully recoverable by the Management. However, considering that the proceedings in High Court are ongoing, the duration and outcome is uncertain.
- (x) Chenab Bridge Project Undertaking ("CBPU") Konkan Railway Corporation Limited ("KRCL") had issued a contract for construction of Steel Arch Bridge across river Chenab on August 24, 2004. The Company has raised claims towards reimbursement of additional expenses on account of extended stay, categorization of excavation works, compensation due to loss of productivity, expenses incurred due to change in alignment etc. in terms of the provisions of the contract, which the management believes are attributable to the client. These claims are in various stages of arbitration and High Court.

Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims carried out by the management, after considering the current facts and status of proceedings in arbitration and High Court as of date, which is supported by legal opinion, the management is confident of getting a favourable judgement and recover amount of ₹192.92 Crores recorded in books as 'Contract assets - Non-current assets' related to this project. However, considering that the proceedings in arbitration and High Court are ongoing, the duration and outcome is uncertain.







Notes :

(xi) The weighted average number of equity shares for the purpose of basic and diluted earnings per share

		Quarter ended		Nine mon	Year ended	
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
Particulars	2024	2024	2023	2024	2023	2024
	Number	Number	Number	Number	Number	Number
Neighted average number of shares used in calculation of basic earnings per share	36,77,84,631	34,07,38,269	7,19,70,238	36,77,84,631	7,19,70,238	34,07,38,269
Shares deemed to be issued for no consideration in respect of:						
- Convertible preference shares	_	-	26,87,68,030	-	26,87,68,030	<u>-</u> -
Weighted average number of shares used in calculation of basic and diluted earnings per share	36,77,84,631	34,07,38,269	34,07,38,268	36,77,84,631	34,07,38,268	34,07,38,269

For and On behalf of the Board of Directors Afcons Infrastructure Limited

SUBRAMANIAN KRISHNAMURTHY

**Executive Vice Chairman** 

DIN: 00047592

Place : Mumbai

Date: February 13, 2025.







Chartered Accountants One International Center, Tower 3, 27th-32nd Floor, Senapati Bapat Marg Elphinstone Road (West), Mumbai – 400 013 Maharashtra, India

# HDS & Associates LLP

Chartered Accountants 30-B, 4<sup>th</sup> Floor, Kamar Building Horniman Circle, Fort Mumbai-400 001

## INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

## TO THE BOARD OF DIRECTORS OF AFCONS INFRASTRUCTURE LIMITED

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of **AFCONS INFRASTRUCTURE LIMITED** ("the Parent") and its subsidiaries (the Parent and its 11 subsidiaries together referred to as "the Group") for the quarter and nine months ended December 31, 2024, ("the Statement") which includes 21 branches of the Group located at Mauritius, Mozambique, Gabon, Zambia, Mauritania, Ghana, Bhutan, Bangladesh, Liberia, Tanzania, Kuwait, Maldives, Indonesia, Qatar, Peru, Ivory Coast, Jordan, Oman, Abu Dhabi, Bahrain and Benin and 16 jointly controlled operations of the Group accounted on a proportionate basis, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the interim financial results of the entities listed in **Annexure A.** 







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5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6.

(i) We draw attention to Note no. (x) of the Statement, which describes the uncertainties relating to the outcome of the proceedings in arbitration and High Court in respect of variations recognised by the Parent in terms of the provisions of the contract with the client, on account of matters stated therein.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid claims, in terms of the provisions of the contract, which is supported by legal opinion, as stated in the said Note no. (x), the management of the Parent is of the view that the amounts recognised as amount due from customers under construction contracts, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in arbitration and High Court are ongoing, the duration and outcome is uncertain.

(ii) Review report on the Unaudited Financial Results of Transtonnelstroy Afcons Joint Venture (a jointly controlled operation included in the Statement of the Company) includes an emphasis of matter as under:

"We draw attention to Note no. (vii) to the Statement, which describes the uncertainties relating to the outcome of the proceedings in arbitration, High Court and Supreme Court in respect of variations recognised by the joint venture in earlier years in terms of the provisions of the contract with the client, on account of matters stated therein.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid claims, in terms of the provisions of the contract, which is supported by legal opinion, the management is of the view that the amounts recognised as amount due from customers under construction contracts and trade receivable including interest on trade receivables as per arbitration award, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in arbitration, High Court and Supreme Court are ongoing, the duration and outcome is uncertain.

Our conclusion on the Statement is not modified in respect of the above matter."

(iii) We draw attention to Note no. (viii) to the Statement, which describes the uncertainties relating to the outcome of the arbitration proceedings in respect of claims recognized by Afcons Gunanusa Joint Venture (a jointly controlled operation included in the Statement of the Company) in the earlier years, on account of change orders.

Based on the Management's assessment and technical evaluation of the recoverability in terms of the provisions of the contract, which is supported by legal opinion, the management is of the view that the amounts recognized as amount due from customers under construction contract are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the arbitration proceedings are ongoing, the duration and outcome is uncertain.

# HDS & Associates LLP

(iv) We draw attention to Note no. (ix) to the Statement, which describes the uncertainties relating to the outcome of the Hon'ble High Court Delhi, proceedings, where Dahej Standby Jetty Project Undertaking (a jointly controlled operation included in the Statement of the Company) has filed appeal to set aside an unfavourable award granted in Arbitration, towards claims of liquidated damages for delay in completion of works by jointly controlled operation.

Based on the Management's assessment and technical evaluation of the recoverability of the aforesaid client claims which are already encashed and claims filed by the jointly controlled operation against the client, in terms of the provisions of the contract, which is supported by legal opinion, as stated in the said Note no. (ix), the management is of the view that the amounts recognised as amount due from customers under construction contracts and other receivable, are considered as good and fully recoverable and no provision is considered necessary at this stage. However, considering that the proceedings in High Court are ongoing, the duration and outcome is uncertain.

Our conclusion on the Statement is not modified in respect of the above matters.

7. We did not review the interim financial results of 16 jointly controlled operations included in the unaudited interim financial results of the entities included in the Group, whose interim financial results reflect total revenues of Rs. 277.79 crores and Rs. 635.01 crores for the quarter and nine months ended December 31, 2024 respectively, total net profit after tax of Rs. 49.95 crores and Rs. 82.35 crores for the quarter and nine months ended December 31, 2024 respectively and total comprehensive income of Rs. 49.95 crores and Rs. 82.35 crores for the quarter and nine months ended December 31, 2024 respectively, as considered in the respective unaudited interim financial results of the entities included in the Group. The interim financial results of these jointly controlled operations have been reviewed by either of us in our individual capacity or jointly with other auditors or other auditors whose report have been furnished to us, and our conclusion in so far as it relates to the amounts and disclosures included in respect of these jointly controlled operations, is based solely on the report issued by either of us in our individual capacity or jointly with other auditors or such other auditors and the procedures performed by us as stated in paragraph 3 above.

We did not review the interim financial results of 6 subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total revenues of Rs. 8.77 crores and Rs. 57.11 crores for the quarter and nine months ended December 31, 2024 respectively, total net (loss) after tax of Rs. (17.29) crores and Rs. (33.82) crores for the quarter and nine months ended December 31, 2024 respectively and total comprehensive (loss) of Rs. (17.29) crores and Rs. (33.82) crores for the quarter and nine months ended December 31, 2024 respectively, as considered in the Statement. These interim financial results have been reviewed by other auditors whose reports have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of these matters.

8. The consolidated unaudited financial results includes the interim financial results of 5 subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect, total revenue of Rs. 0.02 crores and Rs. 0.02 crores for the quarter and nine months ended December 31, 2024 respectively, total net (loss) after tax of Rs. (0.65) crores and Rs. (1.21) crores for the quarter and nine months ended December 31, 2024 respectively and total comprehensive (loss) of Rs. (0.65) crores and Rs. (1.21) crores for the quarter and nine months ended December 31, 2024 respectively, as considered in the Statement.

# HDS & Associates LLP

According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our Conclusion on the Statement is not modified in respect of our reliance on the interim financial results certified by the Management.

9. As stated in Note no. (iii) of the Statement, financial results relating to the quarter and nine months ended December 31, 2023 prepared in accordance with Ind AS 34, included in the Statement have been furnished to us by the Management and have not been subjected to review by us.

Our conclusion on the Statement is not modified in respect of this matter.

### For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants
Firm's Registration No. 117366W/W-100018

Nilesh Shah

N.V.Stal-

Partner

Membership No. 049660

UDIN: 25049660BM OCAF6276

Place: Mumbai

Date: February 13, 2025

For HDS & Associates LLP

Chartered Accountants

Firm Registration No. W-100144

Suresh K. Joshi

Partner

Membership No. 030035

UDIN: 25030035BMJPKN9916

Place: Mumbai

Date: February 13, 2025

# HDS & Associates LLP

### Annexure A

Sr. No.	Name of Entities
	Parent
	Afcons Infrastructure Limited
	Subsidiaries
1	Hazarat and Company Private Limited
2	Afcons Corrosion Protection Private Limited
3	Afcons Hydrocarbons Engineering Private Limited
4	Afcons Oil and Gas Services Private Limited
5	Afcons Infrastructures Kuwait for Building, Road & Marine Contracting WLL
6	Afcons Construction Mideast LLC
7	Afcons Gulf International Projects Services FZE
8	Afcons Mauritius Infrastructure Limited
9	Afcons Overseas Singapore Pte Limited
10	Afcons Infra Projects Kazakhstan LLP (in winding up process)
11	Afcons Overseas Project Gabon SARL
	Jointly Controlled Operations
1	Afcons Gunanusa Joint Venture
2	Transtonnelstroy Afcons Joint Venture
3	Dahej Standby Jetty Project Undertaking
4	Afcons Pauling Joint Venture
5	Ircon Afcons Joint Venture (upto September 30, 2024)
6	Strabag AG and Afcons Joint Venture
7	Afcons Sener LNG Construction Projects Private Limited
8	Afcons Sibmost Joint Venture
9	Afcons Vijeta PES Joint Venture
10	Afcons SMC Joint Venture
11	Afcons - Vijeta Joint Venture
12	Afcons JAL Joint Venture
13	Afcons KPTL Joint Venture
14	Afcons Infrastructure Limited and Vijeta Projects and Infrastructures Limited Joint Venture (Tanzania / Rwanda)
15	Afcons Vijeta Joint Venture Zimbabwe
16	Afcons Hindustan Joint Venture







Afcons Infrastructure Limited

Regd office : Afcons House,16, Shah Industrial Estate, Veera Desai Road, Azad Nagar, Andheri (West), Mumbai- 400053

CIN:L45200MH1976PLC019335 | Website: www.afcons.com

			Quarter ended		Nine mon	ths ended	Year ende
	Particulars	December 31	September 30.		December 31,		March 31.
		2024	2024	2023	2024	2023	2024
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	Income:	(orinamico)	(Graduitou)	(Gradulta)	(Oradanou)	(Oradollod)	() toditod)
•	Revenue from Operations	3,211.10	2,959.69	3,125.68	9,325.15	9,631.07	13,267.
	Other income (net) (refer note no (vi))	121.17	129.89	56.36	310.17	206.32	379.
	Total Income	3,332.27					
	Total Income	3,332.21	3,089.58	3,182.04	9,635.32	9,837.39	13,646.
2	Expenses:						
а	Cost of material consumed	724.44	876.86	946.74	2,399.77	2,780.13	4,012
b	Cost of Construction	1,438.09	1,127.54	1,219.90	3,951.52	3,917.30	5,293
2	Employee benefit expenses	351.86	355.07	345.87	1,051.75	1,054.63	1,383
i	Finance costs	168.72	163.84	128.52	479.47	401.66	577
9	Depreciation and amortisation expense	117.07	119.77	123.83	367.07	348.95	494
F	Other expenses	332.26	255.82	238.70	859.78	868.78	1,212
	Total Expenses	3,132.44	2,898.90	3,003.56	9,109.36	9,371.45	12,974
3	Profit before tax ( 1- 2 )	199.83	190.68	178.48	525.96	465.94	672
ı	Tax expense :						
	i) Current tax	56.07	94.37	63.39	187.47	162.13	20
	ii) Deferred tax	10.98	(39.02)	(0.92)	(21.39)	(7.35)	
	iii) Tax expense relating to earlier years (net)	(16.07)	(0.10)	6.30	(15.99)	6.30	1
	Total tax expense	50.98	55.25	68.77	150.09	161.08	222
;	Profit after tax for the period / year (3 - 4)	148.85	135.43	109.71	375.87	304.86	449
	01						
3	Other comprehensive income (OCI)						
	A) Items that will not be reclassified to statement of profit and loss				00000000		
	(a) Changes in fair value of equity investments measured at FVOCI (Net of tax)	(0.19)	per library and a second	0.04	0.05	0.27	
	(b) Re-measurements of defined benefit plans (Net of tax)	-	(5.55)	-	(1.57)	(8.24)	(8
	B) Items that will be reclassified to statement of profit and loss						
	(a) Exchange differences on translation of foreign operations	(40.87)	13.19	1.47	(36.04)	21.06	
	Other comprehensive income/ (loss) (A + B)	(41.06)	7.78	1.51	(37.56)	13.09	(6
7	Total comprehensive income for the period / year (5 + 6)	107.79	143.21	111.22	338.31	317.95	449
3	Profit for the period / year attributable to :						
•	- Owners of the Company	148.85	135.44	109.71	375.88	304.87	449
	- Non-controlling interest	-	(0.01)	0.00	(0.01)	(0.01)	73.
9	Other comprehensive income for the period / year attributable to :						
-	- Owners of the Company	(41.06)	7.78	1.51	(37.56)	13.09	(0
	- Non-controlling interest	(41.06)	1.10	1.51	(37.30)	13.09	,,,
_							
0				****			
	- Owners of the Company	107.79	143.22	111.22	338.32	317.96	449
	- Non-controlling interest	-	(0.01)	0.00	(0.01)	(0.01)	
1	Paid up equity share capital (Face value of ₹ 10/- each)	367.78	340.74	71.97	367.78	71.97	340
	Instruments entirely equity in nature	-	-	450.00	-	450.00	
2	Reserves excluding Revaluation Reserves as at Balance Sheet date						3,235
3	Earnings per equity share (Face value of ₹ 10 each) (quarter & nine months ended						
	EPS is not annualised) (refer note (xi))					(1	
	(a) Basic earnings per share (in ₹)	4.05	3.97	3.22	10.22	8.95	40
		2000 LUN	10,000,000	700,000,001	10.22		13 13
	(b) Diluted earnings per share (in ₹)	4.05	3.97	3.22	10.22	8.95	1









#### Notes :

- (i) The Unaudited Consolidated financial results (the "Results") of Afcons Infrastructure Limited (the 'Parent' and the 'Company') and its subsidiaries (Parent and subsidiaries together referred to as 'the Group') for the quarter and nine months ended December 31, 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 13, 2025. The Joint Statutory Auditors of the Company have carried out Limited Review of the aforesaid results.
- (ii) The Unaudited Consolidated financial results of the Group have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Companies Act, 2013, as amended, read with relevant rules thereunder and other accounting principles generally accepted in India and in terms of Regulation 33 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations 2015, as amended ("the Regulations").
- (iii) The financial results for the quarter and nine months ended December 31, 2023 as reported in the results have been approved by the Company's Board of Directors but have not been subjected to limited review since the requirement of submission of quarterly consolidated financial results is applicable on listing of equity shares of the Company from the quarter ended September 30, 2024.
- (iv) During the quarter ended December 31, 2024, the Company has completed an Initial Public Offering ("IPO") aggregating to ₹ 5,430.00 crores comprising of 11,73,27,139 equity shares. The issue comprised of Fresh issue of 2,70,46,362 equity shares aggregating to IPO proceeds of ₹ 1,250.00 crores (i.e. face value of ₹ 10 per share and securities premium of ₹ 409/- on 5,10,592 equity shares allotted under employee reservation and ₹ 453/- per share on 2,65,35,770 equity shares allotted to others) and Offer for Sale ("OFS") of 9,02,80,777 equity shares aggregating to proceeds of ₹ 4,180.00 crores (i.e. face value of ₹ 10 each per share and share premium of ₹ 453/- per share). Pursuant to the IPO equity shares were listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on November 04, 2024.

The Company's share of total offer expenses are estimated to be ₹ 43.88 crores. The details of IPO proceeds ₹1,250.00 crores (net of provisional IPO expenses of ₹ 43.88 crores) which were utilised as at December 31, 2024 are summarised in table below.

Objects of the issue as per the prospectus	utilised as per the prospectus upto December upto December upto December 31, 2024 31, 2 (Amount in ₹ Crores)	Unutilised amount			
		upto December	upto December		
	prospectus	31, 2024	31, 2024*		
a.Capital Expenditure towards purchase of construction equipments	80.00	18.30	61.70		
b.Funding towards working capital requirements	320.00	320.00	-		
c.Prepayment or scheduled repayment of a portion of certain outstanding	600.00	600.00	-		
borrowings and acceptances availed by our Company	4				
d.General Corporate Purposes (GCP) ( Net of Issue expenses)	206.12	206.12			
Total utilisation (a+b+c+d)	1,206.12	1,144.41	61.70		

- (v) The Group is primarily engaged in a single business segment viz 'Engineering, procurement and construction' ('EPC'). The Chief Operating Decision Makers (CODM) monitor and review the operating results of the Group as a whole. Therefore there are no other reportable segments for the company as per requirements of Ind AS 108 'Operating Segment'. The margins in the quarterly results vary based on the nature, type and quantum of project work executed during the quarter. Due to this reason, quarterly results may vary in different quarters and may not be indicative of annual results.
- (vi) Other Income for the quarter ended September 30, 2024 and nine months ended December 31, 2024 includes ₹ 74.21 Crores money received towards Interest on Arbitration awarded in favour of the Company.
- (vii) The Transtonnelstroy Afcons Joint Venture ("TTA JV" the Joint Venture) had submitted variations to the client for two projects (package UAA-01 and package UAA-05) arising on account of cost overruns, due to unforeseen geological conditions, delays in handing over of land and change in scope of work etc., in terms of the provisions of the contract with the Chennai Metro Rail Limited ("the client"), which the Management believes is attributable to the client. These variations are in various stages of arbitration, Madras High Court and Supreme Court.

Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in arbitration, High Court and Supreme Court as of date, which is supported by legal opinion, the management of Joint Venture is confident of getting favourable order/ award and is of the opinion that amount of ₹ 659.87 Crores recognized towards such variations/ claims in 'Contract assets' as non-current assets, an amount of ₹ 120.81 Crores towards the arbitration award recognized as 'Non-current Trade Receivables', an amount of ₹ 30.63 Crores towards the interest on arbitration award as 'Other non-current financial assets' and an amount of ₹ 25.77 Crores towards bank guarantee encashed by client as 'Other non current financial assets', is appropriate and the same is considered as good and fully recoverable. Joint Venture management does not anticipate any loss to be recognized at this stage. However, considering that the negotiation, proceedings in arbitration, High Court and Supreme Court are ongoing, the duration and outcome is uncertain.

- (viii) Afcons Gunanusa Joint Venture ("AGJV"- the Joint Venture) had submitted claims to ONGC, arising on account of cost overruns due to change orders, in terms of the provisions of the contract. Claims against change orders and counter claims by ONGC is currently being discussed in arbitration.
  - Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims and counter claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in arbitration as of date, which is supported by legal opinion, management of Joint Venture is of the view that the 'Contract assets Non-current assets' of ₹ 124.05 Crores as on December 31, 2024 is appropriate and no provision is required to be made as these have been considered as good and fully recoverable by the Management. However, considering that the arbitration proceedings are ongoing, the duration and outcome is uncertain.
- (ix) Dahej Standby Jetty Project Undertaking ("DJPU" the Joint Venture)- An unfavourable award granted in Arbitration during the earlier year, towards claims of liquidated damages for delay in completion of works by the Joint Venture has been challenged by the Joint Venture at Hon'ble High Court, Delhi for setting aside the unfavourable award and also submitted claims for additional cost incurred w.r.t extended stay and acceleration cost, considering that the delay is attributable to the client and in terms of the contractual provisions. This petition is admitted by Hon'ble High Court, Delhi and hearings is currently in process.
  - Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims, carried out by Joint Venture's management, after considering the current facts and status of proceedings in High Court as of date, which is supported by legal opinion, management of Joint Venture is of the view that the amount recoverable from the client of ₹ 79.28 Crores disclosed as 'Other Non-current Financial assets' and the 'Contract assets Non-current assets' of ₹ 11.10 Crores is appropriate and no further provision for aforesaid claims and receivables is required to be made as these have been considered as good and fully recoverable by the Management. However, considering that the proceedings in High Court are ongoing, the duration and outcome is uncertain.
- (x) Chenab Bridge Project Undertaking ("CBPU") Konkan Railway Corporation Limited ("KRCL") had issued a contract for construction of Steel Arch Bridge across river Chenab on August 24, 2004. The Company has raised claims towards reimbursement of additional expenses on account of extended stay, categorization of excavation works, compensation due to loss of productivity, expenses incurred due to change in alignment etc. in terms of the provisions of the contract, which the management believes are attributable to the client.

  These claims are in various stages of arbitration and High Court.

Based on the assessment, historical experience in similar circumstances and technical evaluation of the aforesaid matters related to claims carried out by the management, after considering the current facts and status of proceedings in arbitration and High Court as of date, which is supported by legal opinion, the management is confident of getting a favourable judgement and recover amount of \$192.92 Crores recorded in books as 'Contract assets - Non-current assets' related to this project. However, considering that the proceedings in arbitration and High Court are ongoing, the duration and outcome is uncertain.

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(xi) The weighted average number of equity shares for the purpose of basic and diluted eamings per share

		Quarter ended		Nine mon	Year ended	
Particulars		September 30, 2024	December 31, 2023	December 31, 2024	December 31, 2023	March 31, 2024
	Number	Number	Number	Number	Number	Number
Weighted average number of shares used in calculation of basic earnings per share Shares deemed to be issued for no consideration in respect of:	36,77,84,631	34,07,38,269	7,19,70,238	36,77,84,631	7,19,70,238	34,07,38,269
- Convertible preference shares	-		26,87,68,030	(8)	26,87,68,030	
Weighted average number of shares used in calculation of basic and diluted earnings per share	36,77,84,631	34,07,38,269	34,07,38,268	36,77,84,631	34,07,38,268	34,07,38,269

For and On behalf of the Board of Directors Afcons Infrastructure Limited

SUBRAMANIAN KRISHNAMURTHY

Executive Vice Chairman DIN: 00047592

Place : Mumbai Date : February 13, 2025.











**Investor Release** 

### **Afcons Sustains Improved Profitability with Record Order Book**

**Mumbai, February 13, 2025** – Afcons Infrastructure Limited, one of India's largest international infrastructure players, today announced its unaudited financial results for the quarter and nine months ended December 31, 2024.

### **9M FY25 Financial Performance Snapshot**

Order Book

₹ 38,021 Cr#

(\*excl. L1 ₹ 10,662 Cr)

Total Income

₹9,635 Cr

EBITDA\*

₹ 1,247 Cr

**Profit After Tax** 

₹ 376 Cr

### **Key Financial Highlights**

Particulars (₹ Cr)	Q3 FY25	Q3 FY24	у-о-у	Q2 FY25	q-o-q	9M FY25	9M FY24	у-о-у
Total Income	3,332	3,182	4.7%	3,090	7.9%	9,635	9,837	-2.1%
EBITDA*	448	393	14.1%	427	5.0%	1,247	1,101	13.3%
EBITDA Margin* (%)	13.5%	12.3%		13.8%		12.9%	11.2%	
Profit After Tax	149	110	35.7%	135	9.91%	376	305	23.3%
PAT Margin (%)	4.5%	3.4%		4.4%		3.9%	3.1%	
Diluted EPS (₹)	3.56	3.22		3.97		10.22	8.95	

Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

### Order Book Breakup

Particulars (as on 31 <sup>th</sup> December, 2024)	₹Cr	% of Order Book
Urban Infra - UG & Elevated Metro	12,962	34.1%
Urban Infra - Bridges & Elevated Corridor	8,660	22.8%
Hydro & Underground	9,404	24.7%
Surface Transport	1,953	5.1%
Marine & Industrial	3,564	9.4%
Oil & Gas	1,479	3.9%
Total	38,021	100%



### **Key Highlights**

- ➤ Our order book stood at a record of ₹ 38,021 Cr at the end of Dec'24 reflecting sustained growth and strong revenue outlook
- In 9M FY25, order momentum was strong as the company received orders worth ₹ 14,603 Cr. Additionally, the company has emerged as the L1 bidder for orders amounting to ₹ 10,662 Cr.
- ➤ Total Income was ₹ 3,332 Cr in Q3 FY25, compared to ₹ 3,182 Cr in Q3 FY24. For 9M FY25, the corresponding figure stood at ₹ 9,635 Cr compared to ₹ 9,837 Cr in 9M FY24
- EBITDA for Q3 FY25 came in at ₹ 448 Cr compared to ₹ 393 Cr in Q3 FY24, reflecting a jump of 14.1% y-o-y. The company's EBITDA margin came in at 13.5%, up ~111 basis points (bps) y-o-y. EBITDA for 9M FY25 reached ₹ 1,247 Cr, up by 13.3% y-o-y, with the corresponding margin at 12.9%
- ➤ PAT for Q3 FY25 reached ₹ 149 Cr versus ₹ 110 Cr in Q3 FY24, surging by 35.7% y-o-y. The corresponding PAT margin stood at 4.5% compared to 3.4% for the same period in the previous year. PAT for 9M FY25 stood at ₹ 376 Cr, witnessing a jump of 23.3%
- ➤ As of December 2024, the consolidated debt reduced to ₹ 2,692 Cr as compared to ₹ 3,402 Cr at the end of September 2024
- Crisil rated company's bank loan and assigned AA-/Stable (Long term) and A1+/Stable (Short term) upgrade from earlier rating of A+ (Long term) and A1 (Short term). The rating is on total bank loan facilities of ₹ 21,960 Cr
- > Afcons has been included in the MSCI India Domestic Small Cap Index, effective from 28th Feb 2025

**Commenting on the Results, Mr. Subramanian Krishnamurthy, Executive Vice Chairman (Whole-time Director) said,** "Afcons Infrastructure reported a robust set of results for the third quarter and nine months ended FY25 as we continue to build strongly on our performance.

In Q3 FY25, we reported a total income of ₹3,332 crore, with our EBITDA margin elevated at an encouraging 13.5%, reflecting strong operational efficiency. Our profit after tax grew significantly by 36% year-on-year, highlighting our commitment to profitable and sustainable growth. Our business enables us to extract significant operating leverage from our operations, as evidenced from our quarterly results. Our order book reached a record ₹38,021 crore, excluding L1 projects worth ₹10,662 crore, comprising of high-quality diversified orders. Owing to this record order book we have a healthy book to bill of 3.1x providing certainty for sustainable profitable growth.

We remain committed to driving top-line growth while maintaining healthy margins. On the balance sheet front, we have significantly reduced our net debt over the past few months, further reinforcing our financial strength. Additionally, our financial credibility has been reinforced by Crisil's rating, assigning us AA-/Stable (Long Term) and A1+ (Short Term) for our bank loans.

We remain dedicated to delivering long-term value to our stakeholders while contributing to the growth and development of our nation through transformative infrastructure projects and strengthening our presence on the global stage.



### **About Afcons Infrastructure Limited**

Afcons Infrastructure Limited, the flagship infrastructure engineering and construction company of the Shapoorji Pallonji Group, is one of India's largest international infrastructure players. The Company has a rich experience of over 60 years with a robust track record of timely execution of large-scale, complex and high-value projects in domestic and overseas markets. Afcons is a well-diversified infrastructure construction company, and it has delivered projects ranging from expressways, underground and elevated metros, railways, bridges, dams, irrigation systems, hydro, water supply, ports, breakwaters, and oil & gas around the world. Over the last eleven years, the Company has completed 79 projects across 17 countries. Headquartered in Mumbai, Afcons has 23 offices, 16 JVs and 12 subsidiaries globally.

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### **Safe Harbor**

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. Past performance also should not be simply extrapolated into the future. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.







### Safe Harbor Statement



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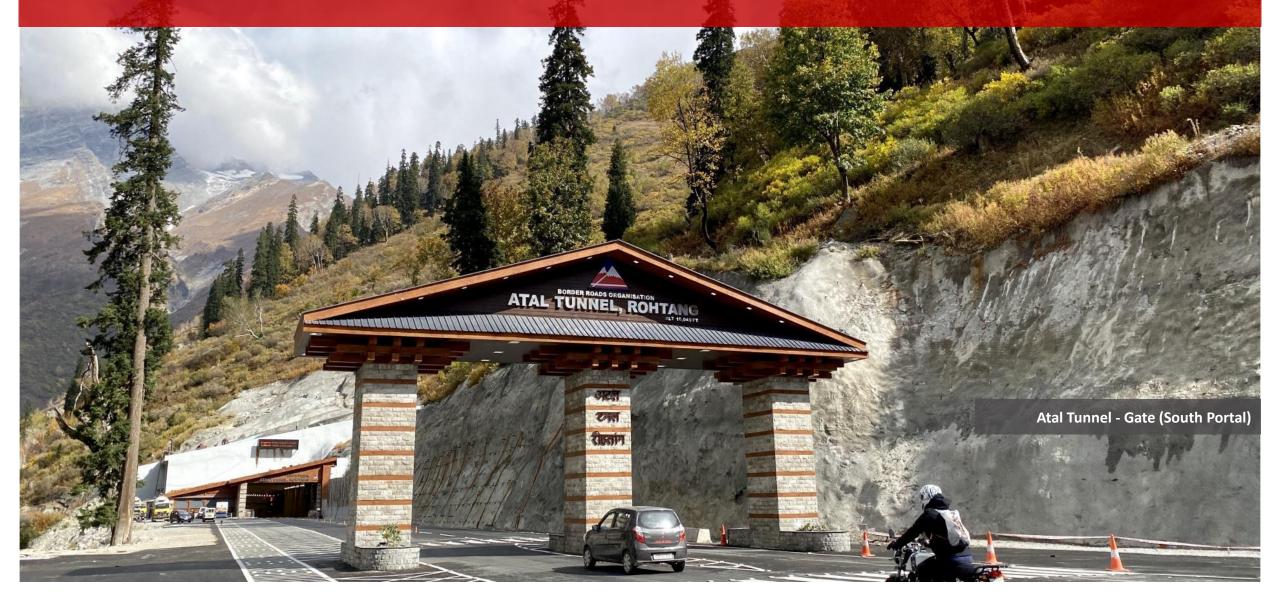
Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the Company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cashflows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

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# Q3 & 9M FY25 Performance





## Q3 & 9M FY25 Result Highlights





₹ 3,332 Cr

Total Income Q3 FY25



₹ 448 Cr

EBITDA\*
Q3 FY25



₹ 149 Cr

PAT Q3 FY25



₹ 9,635 Cr

Total Income 9M FY25



₹ 1,247 Cr

EBITDA\*
9M FY25



₹ 376 Cr

PAT 9M FY25



16.6%

ROCE 9M FY25



11.7%

ROE 9M FY25



0.5x

Net Debt to Equity 9M FY25



₹ 38,021 Cr#

Order Book
As of Dec '24
(# excl. L1 ₹ 10,662 Cr)



₹ 14,603 Cr#

Order Inflow 9M FY25 (\* excl. L1 ₹ 10,662 Cr)



3.1x

Book to Bill 9M FY25

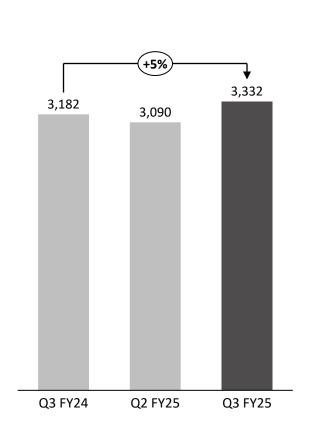
Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

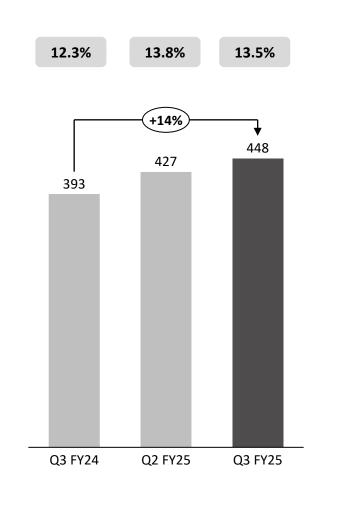
## Consolidated Financial Performance – Q3 FY25

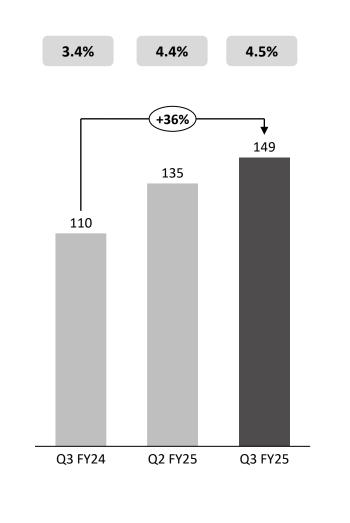








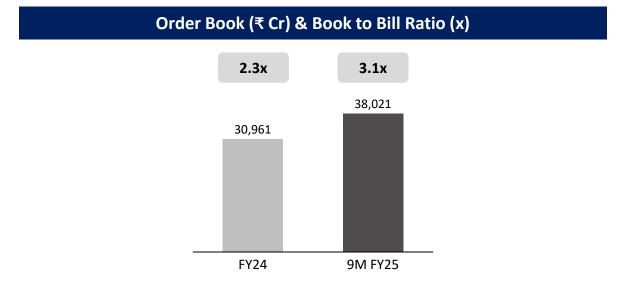




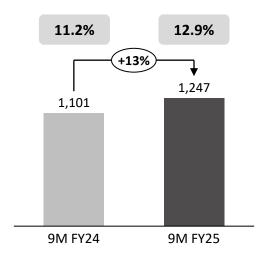
Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

## Consolidated Financial Performance – 9M FY25

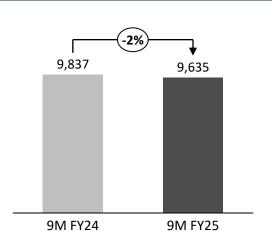




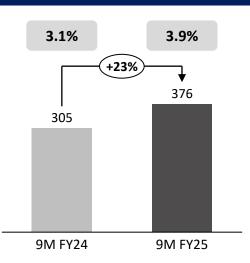
### EBITDA\* (₹ Cr) & EBITDA Margin\* (%)







### PAT (₹ Cr) & PAT Margin (%)



Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

## Q3 & 9M FY25 Consolidated Income Statement



Particulars (₹ Cr)	Q3 FY25	Q3 FY24	Y-o-Y	Q2 FY25	Q-o-Q	9M FY25	9M FY24	Y-o-Y
Revenue from Operations	3,211	3,126		2,960		9,325	9,631	
Other Income	121	56		130		310	206	
Total Income	3,332	3,182	4.7%	3,090	7.9%	9,635	9,837	-2.1%
Cost of Material Consumed	724	947		877		2,400	2,780	
Cost of Construction	1,438	1,220		1,128		3,952	3,917	
Employee Expenses	352	346		355		1,052	1,055	
Other Expenses	369	277		303		985	984	
EBITDA*	448	393	14.1%	427	5.0%	1,247	1,101	13.3%
EBITDA Margin* (%)	13.5%	12.3%	+111 bps	13.8%		12.9%	11.2%	+175 bps
Depreciation	117	124		120		367	349	
EBIT	331	269	23.1%	307	7.78%	880	752	17.0%
EBIT Margin (%)	9.9%	8.5%	+149 bps	9.9%		9.1%	7.6%	+149 bps
Finance Cost*	131	91		117		354	286	
Exceptional Items/Share from Associates	0	0		0		0	0	
Profit before Tax	200	178	12.0%	191	4.8%	526	466	12.9%
Profit before Tax(%)	6.0%	5.6%	+39 bps	6.2%		5.5%	4.7%	+72 bps
Tax	51	69		55		150	161	
Profit After Tax	149	110	35.7%	135	9.91%	376	305	23.3%
PAT Margin (%)	4.5%	3.4%	+102 bps	4.4%		3.9%	3.1%	+80 bps
EPS (As per Profit after Tax)	3.56	3.22		3.97		10.22	8.95	

Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins



# **Company Overview**





## Corporate Snapshot



### Flagship Infrastructure Engineering and Construction Company of the Shapoorji Pallonji Group

### Leading Global EPC company with an Established Track Record in executing large, complex and high-value projects



Extreme Engineering
Capabilities



Standardized processes
with efficient resource
allocation



Maintains a strategic equipment base



5,100+

Lane km of roads



235

Marine works



195+

Bridges, Flyovers, Viaducts

#### **MSCI India Index**

Included in MSCI India

Domestic Small Cap Index
(effective 28th Feb, 2025)

**Crisil Rating Upgrade** 

AA-/Stable (Long Term)
A1+ (Short Term)



150+ km

Elevated & Underground Metro



65+ km

Underground Tunnel by NATM



General Civil Engineering & Industrial Structure



60+

Overseas projects

### **Top 3 Indian Cos**

ENR Top International Contractors Rankings<sup>1</sup>

### 45<sup>th</sup> Rank

Global transportation sector (Only Indian company in Top 50)

### 14th Largest

International marine and port facilities contractor (Highest ranking Indian company in Top 25)

### 12th Rank

Aqueducts sector (Only Indian company in Top 25)

### 12th Rank

Global bridges sector (Only Indian company in Top 25)

### 38th Rank

**Water Supply** 



8

LNG Tanks



6

Irrigation, Water Supply and Hydro works

Note: 1. As per 2024 ENR (Engineering News-Record, US) Top International Contractors rankings. Companies are ranked according to construction revenue generated outside of each company's home country

## Our Remarkable Journey over Six Decades



2023

10

With a history of 60+ years and five major infrastructure business verticals Afcons has an established track record of executing numerous complex, challenging and unique EPC projects both within India and internationally Achieved turnover of ~INR130.000mn (2024) Won C2 Tunnel Package for Entered Regional Mumbai Ahmedabad High Rapid Rail Transit System Speed Rail (RRTS) Entered Turnkey Railway segment (2020) segment (2016) Shapoorji Pallonji Entered Domestic Water Acquired by Sterling Won first offshore oil Entered Irrigation segment Supply segment (2022) **Investment Corporation** and gas business project (2016)Limited, a Shapoorji Pallonji (2009)Entered International Group Company (2000) Entered Underground Water Supply segment Entered Elevated Metro Metro Tunnelling (2017)Entered Marine Segment (2000) Segment (2010) Construction (1965) Entered Hydro and Rail Expanded in overseas Began operations as a **Tunnel Segment (2005)** market through partnership firm Rodio Crossed a total income of construction of Jetty **Foundation Engineering** Entered Bridge INR10,000mn (2007) and Intake Structure for Limited, Switzerland Construction (1979) and Desalination Plant at and Hazarat & **Road Construction** Muscat (1974) Company, India as a civil (1988)construction firm Greater Male Connectivity Ghana Rail (2016) - Largest (2021) - Biggest infra project in railway project in Ghana Maldives Won C2 Tunnel Atal Tunnel (2009) - World's Package for HSR<sup>2</sup> longest highway tunnel1 (2023) - India's first 7 km long Delhi Metro Barakhamba Metro undersea tunnel Crossed a total income of Project (2003) INR100,000mn (2020) Annaram Barrage (2016) - Part of world's largest multi-stage lift Won first project in Jammu Udhampur (2010) - One Established as a company 'Asia irrigation project Africa (Ethopia, 1987) of the fastest hill-road project Foundations and Construction completion in NHAI's history Private Limited (1976) Vallarpadam Rail Bridge Project (2007) - Longest railway bridge in India

Note: RRTS – Rapid Rail Transit System. NHAI – National Highways Authority of India. The year in parenthesis in front of projects indicate when they were won

1979 - 88

1965 - 74

1959

2009 - 15

2016 - 17

2020 - 22

2000 - 2007

## Excellence across Major Infrastructure Segments...



### Afcons provides Engineering, Procurement and Construction (EPC) services across major infrastructure segments

**Business Segments** 



### **Marine & Industrial**

- Ports & Harbours Jetties, Dry Docks, Wet Basins, Breakwaters, Outfall & Intake structure, LNG Tanks
- Material Handling Systems



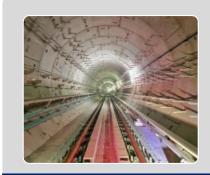
### **Surface Transport**

- Highways & Roads
- Interchanges
- Mining-related infra
- Railways



### **Urban Infrastructure**

- Elevated & Underground Metro Works
- Bridges & Flyovers
- Elevated Corridors



### **Hydro & Underground**

- Dams & Barrages
- Tunnels (including large road tunnels) & Underground Works
- Water & Irrigation



### Oil & Gas

- Offshore Oil & Gas
- Onshore Oil & Gas

Order Book<sup>1</sup> % (Dec′24)

9%

5%

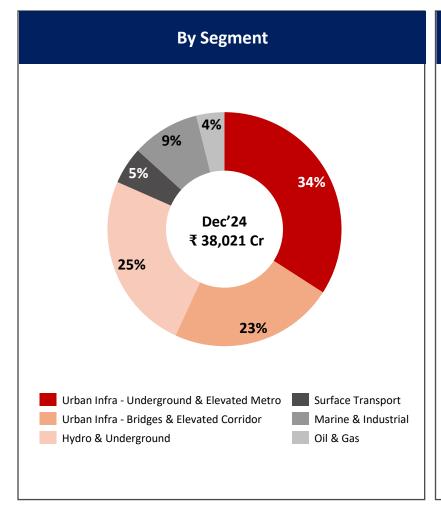
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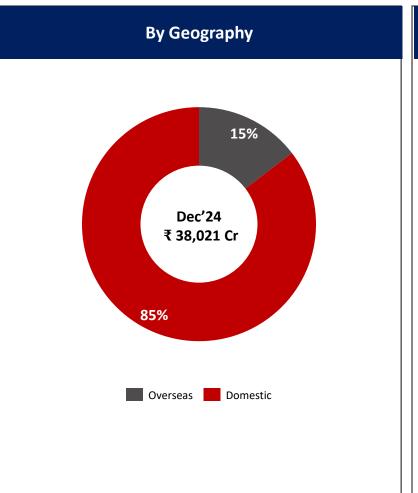
25%

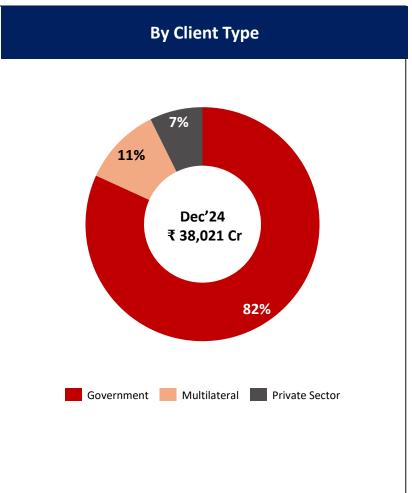
4%

## ... with Diverse & High-Quality Order Book





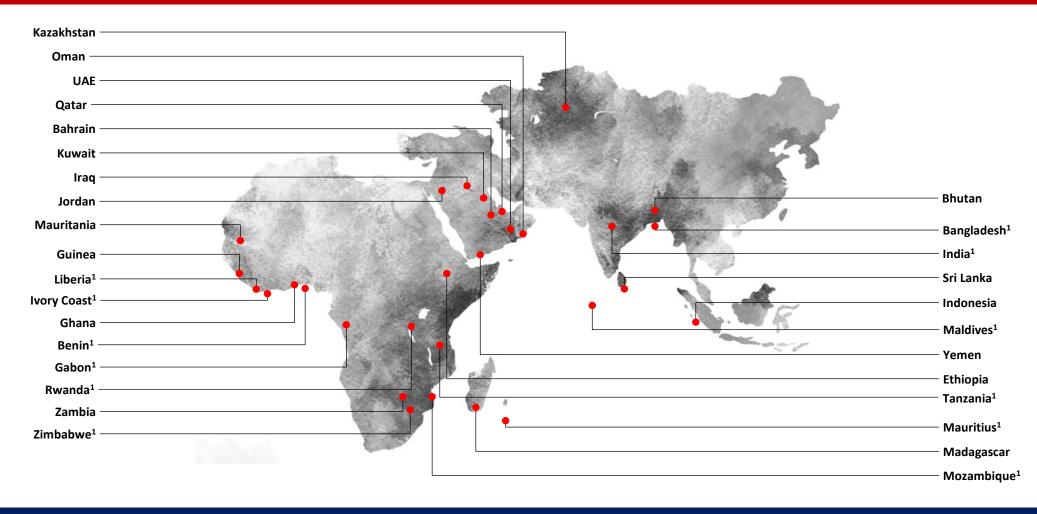




## Strategic Presence in Key Markets



### One of India's Largest International Infrastructure Companies



Afcons has presence / delivered projects in 30 countries across South Asia, Africa, Middle East and CIS

## Pioneering Extreme Engineering & Construction Projects



### First of Its Kind Infrastructure Projects – World



Chenab Bridge
World's tallest single-arch railway
bridge



Atal Tunnel
World's longest highway tunnel
3,000m above sea level



Sohar Jetty
One of World's deepest ports in
Oman



Kolkata Metro
India's 1st underwater tunnel;
Howrah metro station is India's
deepest metro station



First of Its Kind Infrastructure Projects – India

Chennai Metro
One of India's largest
underground metro station



JNPT, Mumbai India's largest container port; Constructed 1 suspended deck wharf and 5 approach trestles



Annaram Barrage
Part of World's largest multi-stage
lift irrigation project



**Gabon**Fastest completion of port project in West Africa

New Owendo International Port,



Project, Zambia
First city decongestion
project in Africa

**Lusaka City Decongestion** 



Nagpur Metro
India's 1<sup>st</sup> 4-layer transportation
system at Gaddigodam Railway
Crossing



MG Setu

1st time in India – replaced existing
concrete superstructure with new steel
superstructure



Kanpur Metro
Constructed in record time of less
than 2 years despite the Covid-19
pandemic



**Ghana Rail** 

Ghana's largest railway project and the longest railway bridge in the country

First Bridge in Africa with raker pile foundations



Package 14, Igatpuri
India's widest and Maharashtra's
longest road tunnel at Nagpur
Mumbai Expressway



Jammu Udhampur
Fastest hill-road project completion in
NHAI's history



Platform

1st Indian EPC contractor to install
an offshore process platform using
floatover technology

**Heera Redevelopment Process** 

## Pioneering Extreme Engineering & Construction Projects (cont'd)



### **Key Ongoing Projects**



#### C2 HSR

21 kms Tunnel project with India's first undersea rail tunnel (7km) for Mumbai Ahmedabad High Speed Rail Corridor



#### **Greater Male Connectivity – Maldives**

Biggest Infrastructure Project in Maldives



#### Delhi - Meerut Rapid Transit System

Underground – Pkg 8: Construction of 7.1km tunnels and 3 UG stations Elevated – Pkg 6: Construction of 10.57km elevated viaduct and 2 elevated stations



#### **Bengaluru Metro Rail Project**

Construction of 9.86km elevated viaduct, 6 elevated metro stations and 5 flyovers totaling 2.84km



#### **Delhi Metro Phase IV**

Construction of tunnels totaling 11.3km, 6 underground stations, 10 cross passages, 160m of ramp work and other miscellaneous work



#### **Rural Water Supply, Uttar Pradesh**

Implementation of various rural water supply projects with connections to 5.41 lakh houses in six tehsils of Jaunpur, UP



#### **Liberia Projects (Arcelor Mittal)**

Multiple projects: Civil, Structural, Piping & Mechanical works in Liberia



#### **Cargo Berth**

EPC of 2<sup>nd</sup> liquid cargo berth at Dahej, Gujarat for GCPL



### Mumbai Pune Expressway Project – Missing

Construction of Missing Link and upgradation of existing road to 8 lane



#### **Tanzania Water Supply Project Package 6**

Construction, testing and commissioning of water supply schemes at Kayanga, Chato and Geita towns



#### Addu City Roads, Maldives

Design and construction of asphalt roads, paver roads and drainage systems for the city of Addu



#### **Crude Oil Terminal at Mundra**

Crude Oil Terminal and associated facilities at Mundra, Gujarat on EPC basis for HPCL Rajasthan Refinery

## **Experienced Board of Directors**





Shapoorji Pallonji Mistry

Chairman and Non-Executive Director

- Bachelors' degree in arts from Richmond college, London
- 37 years of experience over multiple industries construction, real estate, infrastructure, water, oil & gas and renewable energy sector
- On the board of Shapoorji Pallonji & Company Private Limited, Sterling Investment Corporation Private Limited



### **Subramanian Krishnamurthy**

Executive Vice Chairman (Whole-time Director)

- Bachelors' degree in mechanical engineering from Regional Engineering College, Faculty of Engineering, University of Madras and a postgraduate diploma in industrial engineering from National Institute for Training in Industrial Engineering
- 40+ years of experience in the construction and engineering sector
- Prior Experience: Hindustan Construction Company Limited



#### **Paramasivan Srinivasan**

**Managing Director** 

- Bachelor's degree in commerce from Faculty of Commerce, Madurai University
- Fellow Member of the Institute of Cost Accountants of India & the Institute of Company Secretaries of India
- 40+ years of experience in finance, secretarial and legal



**Giridhar Rajagopalan** 

**Deputy Managing Director** 

- · Bachelor's degree in engineering from Sardar Patel College of Engineering, University of Bombay
- 42+ years of experience in methods and technology sector



### **Umesh Narain Khanna**

Non-Executive Director

- Bachelor's degree of science in engineering (electrical) from Agra University and a master's degree in engineering (electrical) from University of Roorkee and an MBA from The University of Hull
- Prior Experience: BF-NTPC Energy Systems Limited



### **Anurag Kumar Sachan**

**Independent Director** 

- Bachelor's degree in engineering (civil) from the Maulana Azad College of Tech, Bhopal and has completed the Indian Railways Higher Administrative Grade Program from Carnegie Mellon University
- Fellow of the Indian Institution of Technical Arbitrators and a member of the Chartered Institute of Logistics & Transport – India



Sitaram Janardan Kunte

**Independent Director** 

- Bachelor's degree in arts (honours course) from the University of Delhi, a bachelor's degree in law from Lala Lajpatrai Charitable Foundation's College of Law, University of Mumbai and a master's degree in arts from the University of Delhi
- Previously associated with the Government of Maharashtra



**Rukhshana Jina Mistry** 

**Independent Director** 

- Qualified chartered accountant
- Has been a practising chartered accountant for over 34 years



**Atul Sobti** 

**Independent Director** 

- Bachelor's degree in engineering (mechanical) from the University of Allahabad and a postgraduate diploma in international management from International Management Institute, India
- Prior Experience: Bharat Heavy Electricals Limited and Standing Conference of Public Enterprises



### **Cherag Sarosh Balsara**

**Independent Director** 

- Bachelor's degree in commerce from the Sydenham College of Commerce and Economics, University of Bombay, and a bachelor's and a master's degree in law from Government Law College, University of Bombay
- 31 years of experience as an advocate on the rolls of the Bar Council of Maharashtra and Goa

## **Key Awards and Accreditations**











**Seven projects winner** of British Safety Council's International Safety Award

'Excellence in Innovation' award for Mahatma Gandhi Setu project at the National Highway **Excellence Awards** 

**Most Admired Knowledge Enterprise** at Global, Asia and India levels (2016 and 2017) **Most Innovative Knowledge Enterprise** at Global and India levels (2018 to 2024) Outstanding Global MIKE award (2023)

'Iconic Project of the Year' award for Chenab Railway Bridge project at the Construction Times Awards 2024









CII Industrial Innovation Award - Won Top Innovative Company (Large Enterprise in Service Sector) 2021, Top 50 Innovative Companies 2023, **Top 75 Innovative Companies** 2024

IEI Industry Excellence Award (2021, 2022, 2023 and 2024)

International Project of the Year Award for RA 256 in Kuwait at CW Global Awards 2022

'Safety Shield for Excellence' award for SMPP Construction project in Tokadeh, Liberia by National Safety Council of India





Highways (Very Large Projects)' for the Maharashtra



Best Employer Brand Award in Africa (World HRD Congress, 2019)

'Infrastructure Project of the Year' award for the East-West Metro, Kolkata & 'Multi-Modal Integrated Infrastructure Project of the Year' award for the Nagpur Metro Reach-2 at ASSOCHAM Infra Awards (2024)



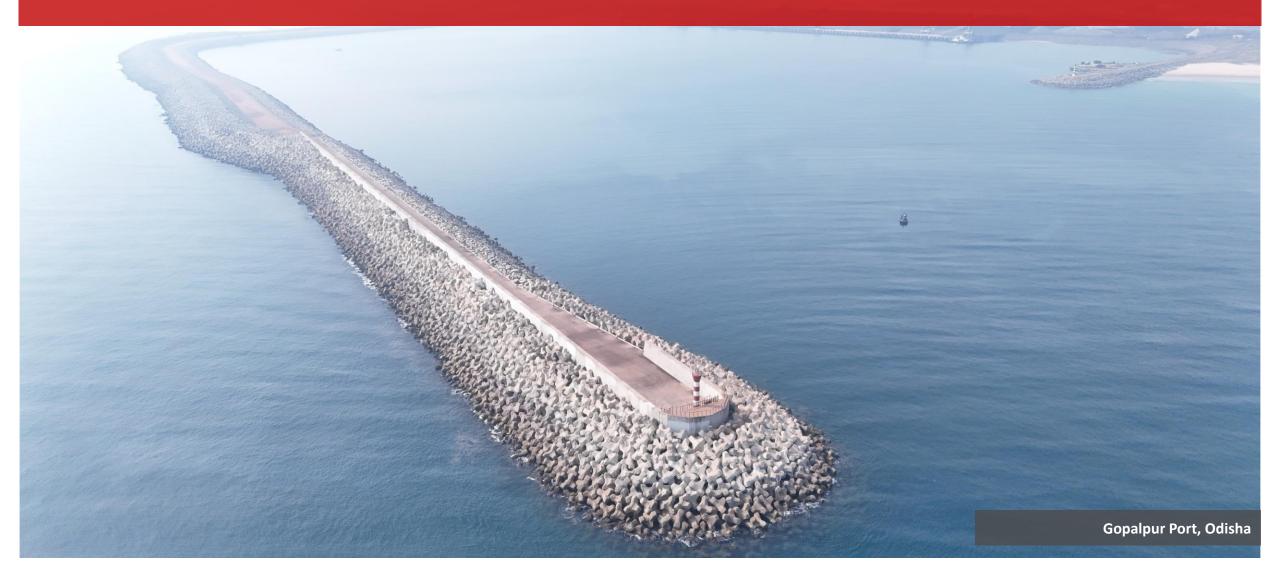
'Excellence in Transportation Infrastructure -Railways' award for UG1 Package of the Kolkata

Samruddhi Mahamarg Package 2 Project at the 10th Metro Project at the ET Infra Leadership Summit **EPC World Awards** 



# **Key Strengths**





## Strong Risk Management Architecture

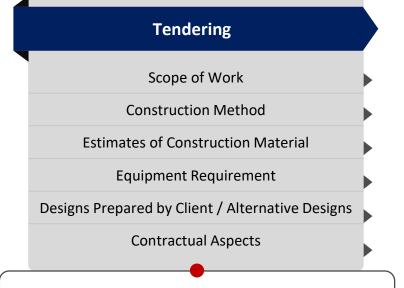


#### Demonstrated ability to assess and manage risks across the project lifecycle

## **Key Considerations**

# Country Risk Client Risk Project Risk JV Risk

**Teams Involved:** Business Development Executives, Tendering Team, Strategy Team



**Teams Involved:** Tendering Team, Business Unit Head, Design Department, Core Methods and Engineering Group, Supply Chain Management Team, Executive Vice Chairman and MD



**Reviews:** Periodic project reviews and risk monitoring at the project site

#### **Risk Management: Managed by Chief Risk Officer**



#### **Monitoring**

- Construction schedule of the project updated monthly
- Daily / Weekly / Monthly and Quarterly reviews conducted
- Site team and head office teams monitor the budget on a monthly and quarterly basis for any cost overruns



#### Reporting

- Annual budget for the applicable project prepared by the site team for each financial year along with head office MIS team
- At the completion, the project team sends the project completion report to the head office

## Robust Contracts Management System





Sizable percentage of contract value collected as advance payment when contract is executed



**Collecting payments at different stages** of the project
upon completion of various
milestones



Escalation clauses in contracts to pass cost overruns to clients



Actively engage in resolving claims with clients through a collaborative and constructive approach



Robust contracts
management system to
handle disputes



Built a **strong network** of external experts, advocates and firms

## Strong Commitment to Knowledge Management and Innovation Practices **AFCONS**



## Focus on transforming into a knowledge enterprise with continuous learning across levels

## Industry leading knowledge management practice ...

**Only Indian infra company** to win the MIKE award six times in a row

Launched the **Afcons Talent Management** Academy in 2023

**Only infrastructure** company to have a Chief **Knowledge Officer** 



**MAKE (Most Admired Knowledge** Enterprise) - Global, Asia and India 2016 & 2017



**MIKE (Most Innovative Knowledge Enterprise) – Global and India** 2018 to 2024

#### **Knowledge Enterprise**



Implemented an operational excellence model



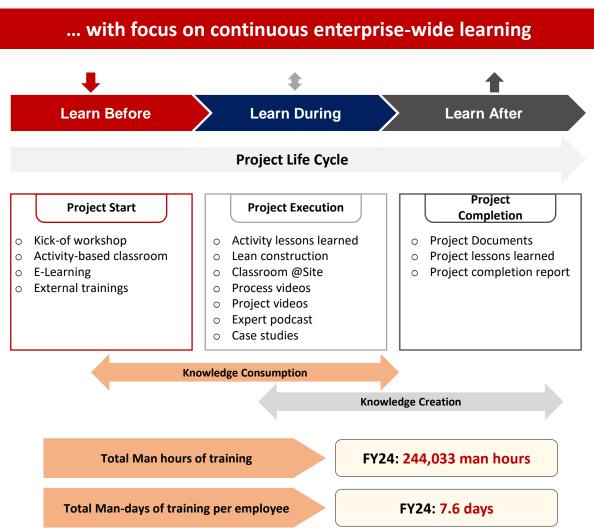
Allows different projects to learn from each other



Fosters a culture of continuous learning



**Enhance knowledge and** capabilities of engineers



## Strategic Equipment Base across Diversified Segments

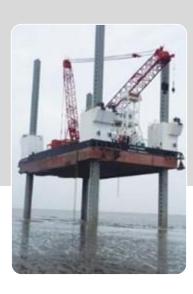




11 Marine Barges (200 – 1,200 tonne)



17 Tunnel BoringMachines (TBMs)+3 Pending Delivery



8 Large-capacity
Jack ups (200–750 tonne)



**153** Cranes



**24** Jumbo drills

## **Strategic Equipment Base**

- Indigenous strategic equipment fleet
- Worth ₹ 42,372 mn¹
- Across diversified segments

- Inventory of customized tunnel boring machines one of the largest amongst peers in India
- Two workshops in Delhi and Nagpur for maintenance and innovation
- Technological edge in executing challenging projects

Note: 1. As of Dec 31, 2024



# **Industry Overview**



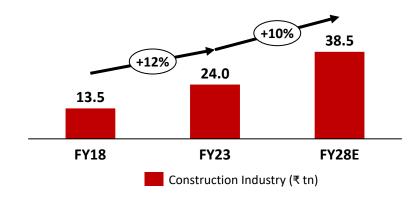


## Robust Indian Infrastructure Growth



#### **Strong Construction Industry Outlook ...**

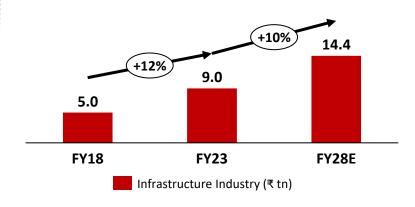
India projected to be fastest growing construction market globally – Top 3 by market share<sup>1</sup>



#### ... with Robust Growth in Infra market ...

Strong emphasis on Infra sector

by Govt. of India leading to rapid growth



#### ... driven by Significant Increase in Capex

Budgeted capital expenditure has grown 3x in the last three budgets



Capital Outlay (₹ tn)



India to remain the fastest-growing major economy; Real GDP growth at 6.8% for FY27E



Strong Govt. push – National Infra pipeline Smart cities mission, Gatishakti, UDAN, Sagarmala, etc.



Rapid Urbanization leading to significant push towards infrastructure creation



Rising FDI in the infrastructure sector



Improved financial health of India's bankin system



Domestic corporates focus on localization with MNCs diversifying global supply chains

Source: Fitch Industry Report. Note: BE - Budgeted Estimate. 1. Based on infrastructure market share in CY23; Top 2 include China (Mainland) and US.

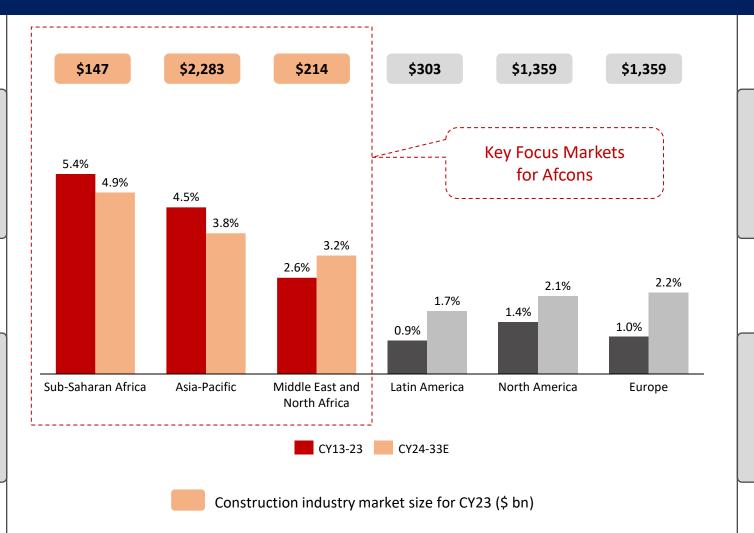
## Attractive Infrastructure Growth in Key Markets



## **Average Annual Construction Industry Real Growth**

Middle-eastern countries expected to front load their higher oil revenues into infra developments

Sub-Saharan Africa to be the fastest growth across regions driven by demographic tailwinds, growing middle classes, and high infra investments



Robust growth expected in ASEAN's largest construction markets – India, Indonesia, Philippines, Vietnam

Companies in advanced economies working to diversify supply chains away from China

Source: Fitch Industry Report



# **The Way Forward**





## Key Strategies to Drive Growth



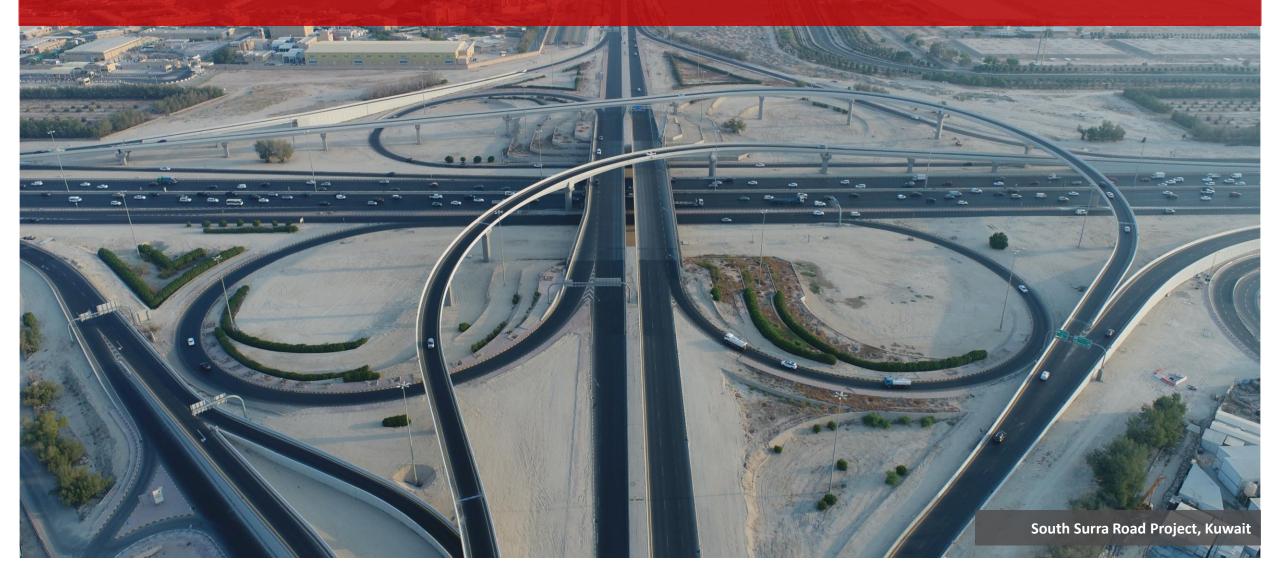
Afcons aims to grow business in a sustainable and profitable manner by maintaining an order book that matches its execution capacity, rationalizing costs, improving execution efficiencies, and consistently developing capabilities and capacity for project delivery





# **Sustainability Metrics**





## Extreme Engineering Building Sustainable Tomorrows





Recycled over **27% of the total** wastewater discharged at project sites in FY24

#### **Greenbelt Development Work**

Treated water used for tree plantation, landscaping, etc.

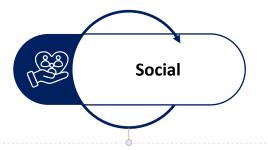
#### Seawater usage

For some coastal projects, seawater is a primary resource

#### **Dust Suppression**

Across construction sites, to maintain an environment-friendly operation

Reduced **total energy consumption** to 2.42 million gigajoules for FY24 from 2.70 million gigajoules in FY23



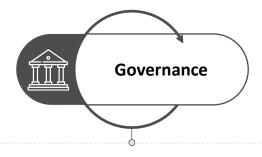
~4,000 Employees

27+ nationalities

Ashramshala Project
School for tribal children

Maximizing local procurement in respective geographies

Conduct **training and development** for local workforce and **support** local communities in **Africa** 



#### 35 Years

Average Experience of Key Management

#### 23 Years

Average Experience of Key Management of working at Afcons

10

**Total Board Members** 

50%

Independent Members of the Board

**Risk Management Committee** 

Proactively identify, assess and address business risks

## **Integrating Sustainability Practices**



## **Devoted Resources working to Ensure Sustainable Approach**

41

Environment Auditors
To Track Environmental
Footprint

250+

Health, Safety and Environment Professionals 31

Dedicated Environment Professionals 65%+

Members of the Team have Engineering and Advanced Safety Degrees

#### **Awards & Accolades**



Received National ESG Excellence Award (Large Enterprise-Construction Sector) 11<sup>th</sup> Global Safety Summit (2023)



Reduced Total Energy Consumption to 2.42mn (FY24) gigajoules from 2.76mn gigajoules (FY22)



Received the Environmental and Sustainability Award for Environmental Best Practices India Green Awards (2022)



Top 15 Places to Work (India Mid-Sized Category) Ambition Box (2022)



Received the Excellence in Waste Management Award (2022)



**Dream Employer of the Year**World HRD Congress (2021)

## **Targets**

KPI 1

Absolute Scope 3 emissions savings due to reduced cement use in concrete production

		FY ending	31 <sup>st</sup> March	
Carbon-dioxide equivalent	2024	2025E	2026E	2027E
emissions saved	236,311	249,098	261,553	274,631

KPI 2

(metric tons)

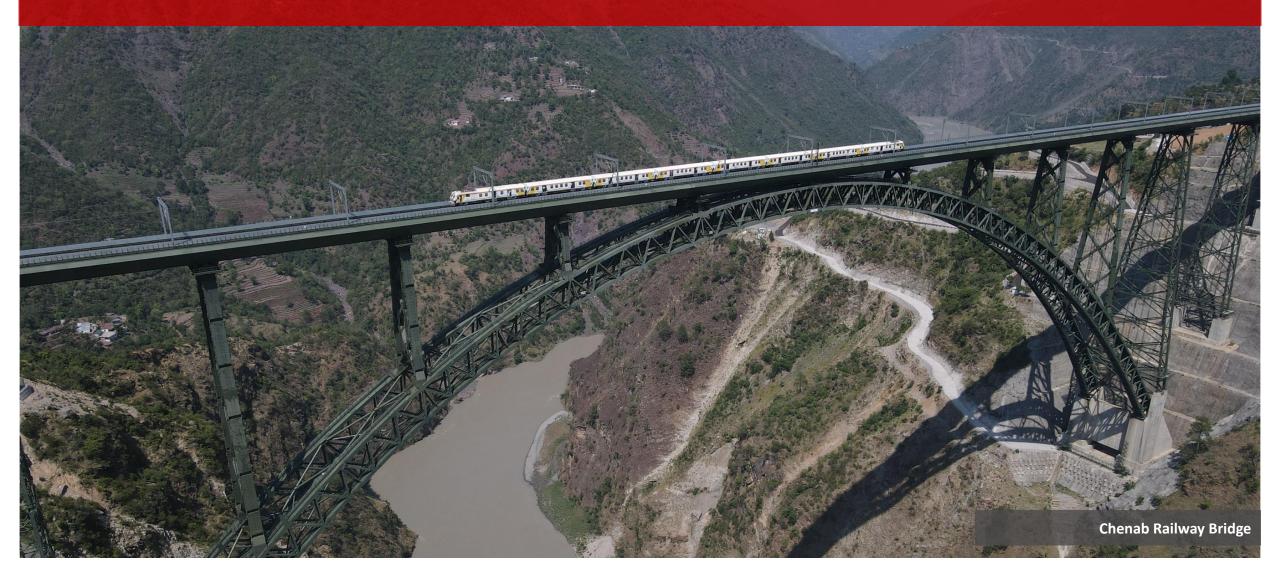
Absolute water savings due to reduced water used in concrete production

		FY ending	31 <sup>st</sup> March	
Water saved	<b>2024</b>	<b>2025E</b>	<b>2026E</b>	<b>2027E</b>
(million liters)	88	93	98	103



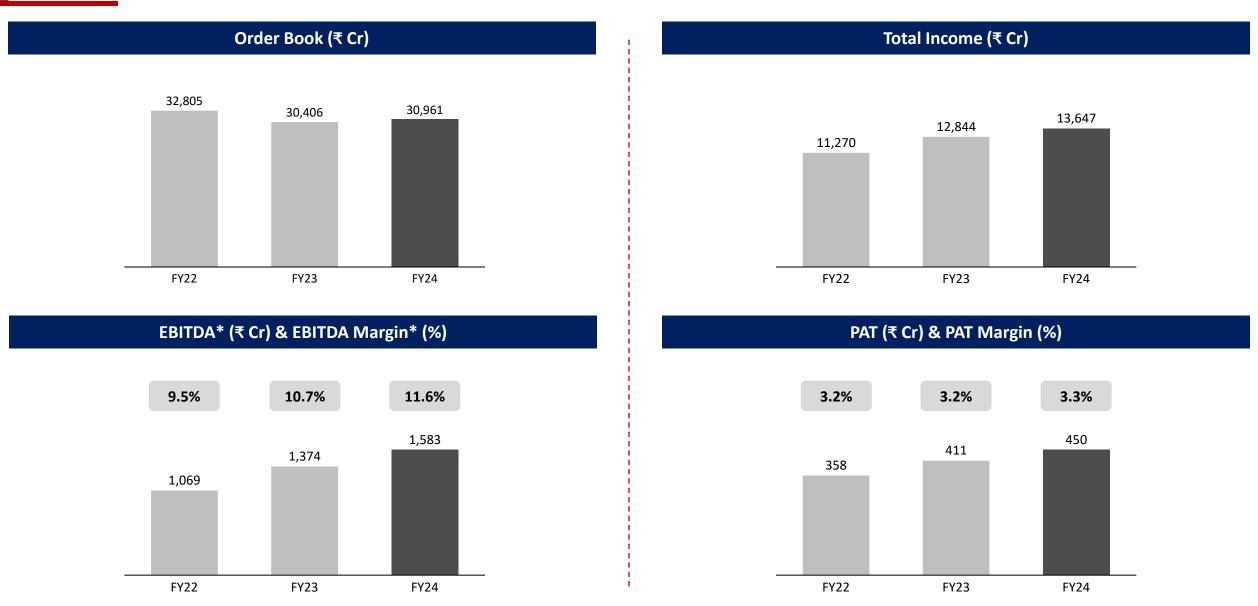
## **Financial Performance**





## Strong Financial Metrics (1/2)



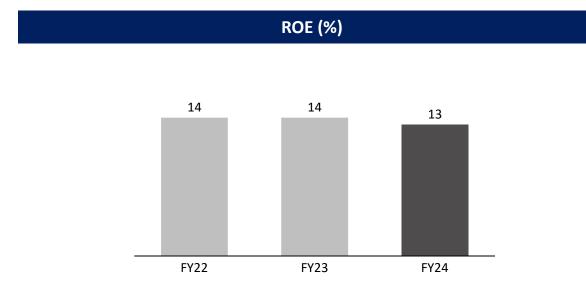


Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

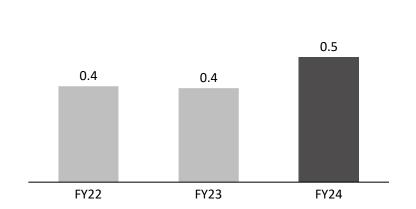
## Strong Financial Metrics (2/2)



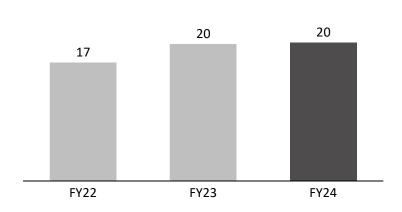
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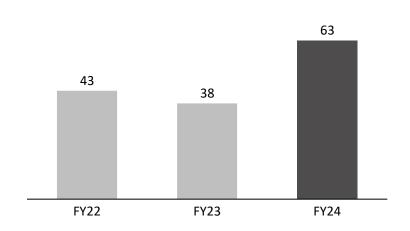








## **Net Working Capital (days)**



## Consolidated Income Statement



Particulars (₹ Cr)	FY22	FY23	FY24
Revenue from Operations	11,019	12,637	13,268
Other Income	251	207	379
Total Income	11,270	12,844	13,647
Cost of Material Consumed	3,176	3,852	4,012
Cost of Construction	4,940	5,201	5,294
Employee Expenses	1,085	1,298	1,383
Other Expenses	1,000	1,120	1,374
EBITDA*	1,069	1,374	1,583
EBITDA Margin* (%)	9.5%	10.7%	11.6%
Depreciation	355	472	495
EBIT	713	902	1,089
EBIT Margin (%)	6.3%	7.0%	8.0%
Finance Cost*	307	303	416
Exceptional Items/Share from Associates	0	0	0
Profit before Tax	407	599	673
Profit before Tax(%)	3.6%	4.7%	4.9%
Tax	49	188	223
Profit After Tax	358	411	450
PAT Margin (%)	3.2%	3.2%	3.3%
EPS (As per Profit after Tax)	10.49	12.06	13.20

Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

## Consolidated Balance Sheet (1/2)



Equity & Liabilities         Equity Share Capital         72         72         341         72         72         341         325         32 </th <th></th> <th></th> <th></th> <th></th> <th></th>					
Equity Share Capital         72         72         341           Other Equity         2,640         3,104         3,255         3           Non-controlling Interest         29         2         2           Total Equity         2,703         3,177         3,598         3           Non-current Liabilities         3         3,177         3,598         3           Borrowings         402         596         598           Lease Liabilities         34         16         35           Trade Payables         440         473         431           Other Financial Liabilities         188         157         127           Contract Liabilities         9         9         9           Provisions         86         9         9         10           Deferred Tax Liabilities (Net)         130         99         104         9           Total Non-current Liabilities         3,046         2,874         2,755         3           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33         3           Lease Liabilities         4,26         4         3         3	Particulars (₹ Cr)	FY22	FY23	FY24	H1 FY25
Other Equity         2,640         3,104         3,255         3           Non-controlling Interest         9         2         2         2           Total Equity         2,703         3,177         3,598         3           Non-current Liabilities         Financial Liabilities           Borrowings         402         596         598           Lease Liabilities         34         16         35           Trade Payables         440         473         431           Other Financial Liabilities         188         157         127           Provisions         86         9         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Eurrent Liabilities         3,046         2,874         2,755         3           Fromings         1,153         966         1,857         2           Lease Liabilities         3         3         3         4           Borrowings         1,53         966         1,857         2           Lease Liabilities         3,015         3,015         3,015	Equity & Liabilities				
Non-controlling Interest         -9         2         2           Total Equity         2,703         3,77         3,598         3           Non-current Liabilities         Financial Liabilities           Borrowings         402         596         598         598           Lease Liabilities         34         16         35         598	Equity Share Capital	72	72	341	341
Total Equity         2,703         3,177         3,598         3           Non-current Liabilities         Financial Liabilities           Borrowings         402         596         598           Lease Liabilities         34         16         35           Trade Payables         440         473         431         431           Other Financial Liabilities         1,88         157         127           Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9         9           Deferred Tax Liabilities (Net)         3,046         2,874         2,755         3           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         3,153         966         1,857         2           Ease Liabilities         34         34         33         3           Trade Payables         3,59         4,326         4           Other Financial Liabilities         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,71	Other Equity	2,640	3,104	3,255	3,453
Non-current Liabilities   Financial Liabilities   Fi	Non-controlling Interest	-9	2	2	2
Provisions   August	Total Equity	2,703	3,177	3,598	3,796
Borrowings         402         596         598           Lease Liabilities         34         16         35           Trade Payables         440         473         431           Other Financial Liabilities         188         157         127           Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         1,153         966         1,857         2           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33         3           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Frovisions         69         150         2,27         5           Current Tax Liabilities (Net)         15	Non-current Liabilities				
Lease Liabilities         34         16         35           Trade Payables         440         473         431           Other Financial Liabilities         188         157         127           Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         3,046         2,874         2,755         3           Ease Liabilities         34         34         33         3           Lease Liabilities         2,697         3,59         4,326         4           Other Financial Liabilities         2,697         3,599         4,326         4           Other Financial Liabilities         495         362         2,70           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         2,27         2           Current Tax Liabilities (Net)         15         94         84	Financial Liabilities				
Trade Payables         440         473         431           Other Financial Liabilities         188         157         127           Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33         3           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Borrowings	402	596	598	593
Other Financial Liabilities         188         157         127           Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         Financial Liabilities           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33         3           Trade Payables         3,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Lease Liabilities	34	16	35	50
Contract Liabilities         1,766         1,524         1,451         1           Provisions         86         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         5         5         2,874         2,755         3           Borrowings         1,153         966         1,857         2         2           Lease Liabilities         34         34         33         3         3           Trade Payables         2,697         3,509         4,326         4         4         3         4         3         3         4         4         3         3         4         3         3         4         4         3         3         4         4         3         3         4         4         3         4         3         4         3         4         3         4         3         4         3         4         3         4         4         3         4         4         3         4         3         4         3         4         3         3	Trade Payables	440	473	431	413
Provisions         86         9         9           Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities         Financial Liabilities           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33         3           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Other Financial Liabilities	188	157	127	100
Deferred Tax Liabilities (Net)         130         99         104           Total Non-current Liabilities         3,046         2,874         2,755         3           Eurrent Liabilities           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Contract Liabilities	1,766	1,524	1,451	1,904
Total Non-current Liabilities         3,046         2,874         2,755         3           Current Liabilities           Financial Liabilities         1,153         966         1,857         2           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270         3           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Provisions	86	9	9	22
Current Liabilities           Financial Liabilities         1,153         966         1,857         2           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Deferred Tax Liabilities (Net)	130	99	104	71
Financial Liabilities           Borrowings         1,153         966         1,857         2           Lease Liabilities         34         34         33           Trade Payables         2,697         3,509         4,326         4           Other Financial Liabilities         495         362         270           Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Total Non-current Liabilities	3,046	2,874	2,755	3,153
Borrowings       1,153       966       1,857       2         Lease Liabilities       34       34       33         Trade Payables       2,697       3,509       4,326       4         Other Financial Liabilities       495       362       270         Contract Liabilities       2,714       3,015       2,998       2         Provisions       69       150       227         Current Tax Liabilities (Net)       15       94       84	Current Liabilities				
Lease Liabilities       34       34       33         Trade Payables       2,697       3,509       4,326       4         Other Financial Liabilities       495       362       270         Contract Liabilities       2,714       3,015       2,998       2         Provisions       69       150       227         Current Tax Liabilities (Net)       15       94       84	Financial Liabilities				
Trade Payables       2,697       3,509       4,326       2         Other Financial Liabilities       495       362       270         Contract Liabilities       2,714       3,015       2,998       2         Provisions       69       150       227         Current Tax Liabilities (Net)       15       94       84	Borrowings	1,153	966	1,857	2,809
Other Financial Liabilities       495       362       270         Contract Liabilities       2,714       3,015       2,998       2         Provisions       69       150       227         Current Tax Liabilities (Net)       15       94       84	Lease Liabilities	34	34	33	33
Contract Liabilities         2,714         3,015         2,998         2           Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Trade Payables	2,697	3,509	4,326	4,499
Provisions         69         150         227           Current Tax Liabilities (Net)         15         94         84	Other Financial Liabilities	495	362	270	266
Current Tax Liabilities (Net) 15 94 84	Contract Liabilities	2,714	3,015	2,998	2,698
	Provisions	69	150	227	192
Other Current Liabilities 48 120 86	Current Tax Liabilities (Net)	15	94	84	134
Other Current Elabilities 40 120 00	Other Current Liabilities	48	120	86	72
Total Current Liabilities 7,225 8,250 9,881 10	Total Current Liabilities	7,225	8,250	9,881	10,704
Total Liabilities 10,271 11,124 12,636 13	Total Liabilities	10,271	11,124	12,636	13,857
Total Equity and Liabilities 12,974 14,301 16,234 17	Total Equity and Liabilities	12,974	14,301	16,234	17,653

## Consolidated Balance Sheet (2/2)

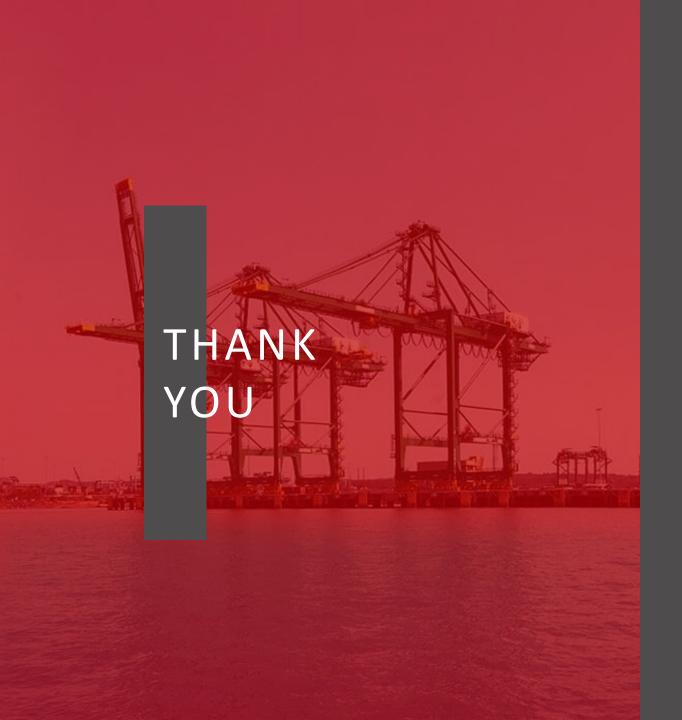


Porticulars (# Cr)	FY22	FY23	FY24	H1 FY25
Particulars (₹ Cr)	FYZZ	F123	F124	H1 F125
Non-current Assets				
Property, Plant and Equipment	2,251	2,449	2,715	2,600
Capital Work-in-Progress	18	184	43	34
Right-of-Use Assets	66	49	68	84
Goodwill	0	0	0	0
Intangible Assets	1	1	1	1
Financial Assets				
Investments	1	1	1	1
Trade Receivables	679	651	499	473
Other Financial Assets	309	366	418	416
Contract Assets	1,491	1,416	1,271	1,043
Non-current Tax Assets (Net)	69	29	54	83
Other Non-current Assets	197	182	191	230
Total Non-current Assets	5,081	5,326	5,260	4,964
Current Assets				
Inventories	1,270	1,586	1,627	1,578
Financial Assets				
Trade Receivables	2,304	2,197	3,121	3,069
Cash and Cash Equivalents	447	319	413	696
Bank Balance other than (ii) above	79	58	253	66
Loans	55	53	62	55
Other Financial Assets	92	398	501	591
Contract Assets	2,472	3,273	3,954	5,479
Other Current Assets	1,174	1,091	1,042	1,154
Total Current Assets	7,893	8,975	10,973	12,688
Total Assets	12,974	14,301	16,234	17,653

## Consolidated Cash Flow Statement



Particulars (₹ Cr)	FY22	FY23	FY24	H1 FY25
Cash Flow from Operating Activities				
Profit before Tax	407	599	673	326
Adjustment for Non-Operating Items	699	817	961	344
Operating Profit before Working Capital Changes	1,105	1,417	1,633	670
Changes in Working Capital	378	101	676	965
Cash Generated from Operations	727	1,315	958	-295
Less: Direct Taxes paid	-116	-100	-250	-110
Net Cash from Operating Activities	610	1,215	707	-405
Cash Flow from Investing Activities	-251	-870	-859	107
Cash Flow from Financing Activities	-521	-483	246	581
Net increase/ (decrease) in Cash & Cash equivalent	-161	-137	94	282
Add: Cash and cash equivalents as at the beginning of the year	613	447	319	413
Effects of exchange rate changes on cash and cash equivalents	-4	10	0	1
Cash and cash equivalents as at the end of the year	447	319	413	696



#### **COMPANY:**

## **AFCONS**

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